cracking the pm interview

cracking the pm interview is a critical milestone for aspiring product managers aiming to secure a position in competitive tech companies. This process involves mastering various skills, including problem-solving, product design, analytical thinking, and effective communication. Success in cracking the PM interview requires not only understanding the typical interview format but also preparing strategically for each stage, from resume screening to final round discussions. Candidates must become familiar with common interview questions, frameworks, and best practices that hiring managers use to evaluate potential product managers. This article provides a comprehensive guide to cracking the PM interview, covering essential preparation techniques, key question categories, and expert tips to excel. The following sections will guide readers through understanding the PM role, mastering interview formats, developing core competencies, and practicing with real-world examples.

- Understanding the Product Manager Role
- Interview Formats and What to Expect
- Core Skills and Competencies to Develop
- Common Product Management Interview Questions
- Effective Preparation Strategies
- Practice and Mock Interviews
- Additional Tips for Success

Understanding the Product Manager Role

Grasping the fundamental responsibilities and expectations of a product manager is a foundational step in cracking the PM interview. Product managers serve as the bridge between engineering, design, marketing, and other stakeholders to deliver valuable products. They are responsible for defining product vision, prioritizing features, and driving execution to meet customer needs and business goals. Understanding this role helps candidates align their answers with what interviewers seek and demonstrate relevant experience and mindset.

Key Responsibilities of a Product Manager

Product managers typically oversee the entire product lifecycle from ideation to launch and beyond. Their key responsibilities include:

- Defining product strategy and roadmap based on market research and customer feedback
- Collaborating closely with cross-functional teams such as engineering, design, sales, and marketing
- Prioritizing features and managing trade-offs to optimize product value
- Setting measurable goals and analyzing product performance metrics
- Leading product launches and coordinating go-to-market strategies

Essential Traits of Successful Product Managers

Successful product managers exhibit strong leadership, excellent communication skills, analytical thinking, and user empathy. They are decisive, adaptable, and able to manage ambiguity effectively. Demonstrating these traits during the interview can significantly improve the chances of cracking the PM interview.

Interview Formats and What to Expect

Knowing the typical structure and stages of the PM interview process prepares candidates to face each step confidently. Most product management interviews consist of several rounds, including phone screens, technical assessments, and onsite interviews focused on product design, analytical skills, and behavioral questions.

Common Interview Stages

While processes vary by company, common interview rounds include:

- 1. Phone Screen: Initial conversation to assess background, motivation, and basic fit.
- 2. **Technical Screen:** Evaluation of analytical and problem-solving abilities, sometimes involving case questions or coding.
- 3. **Onsite Interviews:** Multiple rounds focusing on product design, estimation, behavioral aspects, and sometimes technical knowledge.
- 4. **Final Round:** Often involves senior leadership and focuses on culture fit and strategic thinking.

Types of Questions to Expect

Interviewers typically assess candidates through various question types, including:

- Product design questions exploring how to improve or create products
- Estimation or guesstimate questions testing analytical thinking
- Technical questions assessing understanding of basic technology concepts
- Behavioral questions evaluating leadership, teamwork, and conflict resolution skills

Core Skills and Competencies to Develop

Cracking the PM interview demands mastery of several core skills. These competencies enable candidates to demonstrate holistic product management capabilities.

Product Sense and Design

Product sense involves identifying user needs, crafting intuitive features, and anticipating challenges. Candidates must be able to articulate clear, user-focused design solutions and justify their decisions logically.

Analytical and Quantitative Skills

Data-driven decision-making is a crucial aspect of product management. Candidates should be comfortable interpreting metrics, performing estimations, and applying frameworks to analyze problems effectively.

Technical Understanding

While not necessarily coding experts, product managers must grasp technical concepts to communicate effectively with engineering teams and make informed trade-offs.

Communication and Leadership

Clear and persuasive communication is essential for aligning stakeholders and driving product initiatives. Leadership skills, such as managing cross-functional teams and resolving conflicts, are also critical.

Common Product Management Interview Questions

Familiarity with frequently asked questions helps candidates prepare thoughtful, structured responses that highlight their qualifications.

Product Design Questions

Examples include:

- How would you improve a popular app or feature?
- Design a new product for a specific target audience.
- Prioritize features for a product launch under time constraints.

Estimation and Analytical Questions

Examples include:

- Estimate the market size for electric scooters in a city.
- Calculate the potential revenue impact of a new feature.
- Analyze user retention data and suggest improvements.

Behavioral Questions

Examples include:

- Describe a time you led a difficult project.
- How do you handle disagreements within your team?
- Explain how you prioritize conflicting demands.

Effective Preparation Strategies

Strategic preparation is vital for cracking the PM interview. It involves a combination of knowledge acquisition, practice, and reflection.

Study Product Management Frameworks

Frameworks such as the CIRCLES method for product design and the STAR method for behavioral questions provide structured approaches to answering complex questions.

Read Industry Resources and Case Studies

Understanding current trends, successful products, and company-specific challenges helps candidates tailor their responses and demonstrate domain knowledge.

Build a Strong Resume and Portfolio

Highlighting relevant achievements, projects, and metrics strengthens the initial impression and increases chances of progressing to interviews.

Practice and Mock Interviews

Regular practice with real-world scenarios and mock interviews enhances confidence and sharpens problem-solving skills necessary for cracking the PM interview.

Simulate Interview Conditions

Practicing under timed conditions and receiving feedback from peers or mentors helps identify areas for improvement and builds stamina.

Use Diverse Question Sets

Exposure to a wide range of question types, including unexpected or challenging ones, prepares candidates for the unpredictability of actual interviews.

Additional Tips for Success

Beyond core preparation, certain best practices increase the likelihood of cracking the PM interview successfully.

Maintain a User-Centric Mindset

Always frame answers around user needs and experiences, demonstrating a customer-first approach essential to product management.

Showcase Data-Driven Reasoning

Backing up opinions with data or logical assumptions reflects sound decision-making and analytical rigor.

Practice Clear and Concise Communication

Organize thoughts coherently, avoid jargon, and articulate ideas confidently to make a strong impression.

Prepare Thoughtful Questions for Interviewers

Asking insightful questions about the team, product challenges, and company culture shows genuine interest and engagement.

Frequently Asked Questions

What are the key topics to focus on when preparing for the PM interview?

Key topics include product design, estimation and metrics, technical knowledge, behavioral questions, and problem-solving skills. Understanding user needs, prioritization, and stakeholder management are also essential.

How can I effectively prepare for product design questions in a PM interview?

To prepare, practice breaking down complex problems, identify user personas, define metrics for success, brainstorm solutions, and evaluate trade-offs. Reviewing popular frameworks like CIRCLES and practicing with real-world product scenarios helps improve your approach.

What are common behavioral questions asked in PM interviews and how should I answer them?

Common questions include leadership challenges, conflict resolution, failure experiences, and teamwork. Use the STAR method (Situation, Task, Action, Result) to structure answers, focusing on your impact, decision-making process, and learnings.

How important is technical knowledge for a PM interview, and what should I study?

Technical knowledge is important, especially for PM roles at tech companies. Study basics

of software development, APIs, system design concepts, data structures, and algorithms. You don't need to code extensively but should understand technical constraints and terminology.

What are effective strategies to practice estimation and metrics questions?

Practice breaking problems into smaller parts, make reasonable assumptions, and explain your thought process clearly. Work on common estimation problems like market sizing, user growth, and revenue projections. Reviewing past interview questions and timed practice can boost confidence.

How can I demonstrate strong prioritization skills during the PM interview?

Showcase prioritization by clearly defining criteria such as impact, effort, and strategic alignment. Use frameworks like RICE (Reach, Impact, Confidence, Effort) or MoSCoW (Must have, Should have, Could have, Won't have). Explain your rationale and be ready to discuss trade-offs with stakeholders.

Additional Resources

- 1. Cracking the PM Interview: How to Land a Product Manager Job in Technology
 This book by Gayle Laakmann McDowell and Jackie Bavaro is a comprehensive guide for aspiring product managers. It covers everything from understanding the role of a product manager to mastering the interview process at top tech companies. The book includes practice questions, strategies for answering behavioral and technical questions, and tips on building your product portfolio.
- 2. Decode and Conquer: Answers to Product Management Interviews
 Authored by Lewis C. Lin, this book focuses on practical frameworks and techniques to tackle PM interview questions. It provides detailed approaches to product design, estimation, prioritization, and behavioral questions. The book is well-regarded for its clear structure and actionable advice to help candidates stand out.
- 3. Cracking the Coding Interview for Product Managers
 While primarily aimed at software engineers, this book adapts coding interview strategies specifically for product managers. It helps PM candidates strengthen their technical understanding and problem-solving skills, which are critical in many PM interviews. The book includes coding exercises, algorithm explanations, and tips on communicating technical concepts effectively.
- 4. Product Management Interview: 164 Actual Questions and Answers
 By Lewis Lin, this book compiles a large collection of real PM interview questions along with model answers. It covers various categories such as product design, metrics, technical questions, and estimation problems. This resource is valuable for candidates seeking extensive practice material to build confidence.

- 5. The Product Manager Interview: 164 Actual Questions and Answers
 This book offers a deep dive into the interviewing process with detailed explanations and sample answers. It emphasizes strategic thinking and problem-solving skills essential for product managers. Readers will find it helpful for preparing responses that demonstrate leadership and product intuition.
- 6. Interviewing for Product Managers: A Practical Guide
 This guide provides actionable tips for navigating the unique challenges of PM interviews. It includes advice on resume building, case study preparation, and behavioral interviews. The book also highlights common pitfalls and how to avoid them, making it a practical tool for candidates.
- 7. Product Management in Practice: A Real-World Guide to the Key Connective Role of the 21st Century

While not solely focused on interviews, this book by Matt LeMay offers deep insights into the product manager's role and responsibilities. Understanding these core concepts can greatly enhance your interview performance. The book covers collaboration, decision-making, and the impact of product management on business outcomes.

- 8. Cracking the Product Manager Interview: How to Win the Job
 This book focuses on strategies to effectively communicate your value and experience
 during the PM interview. It includes sample questions and structured approaches to
 answering them. The author emphasizes storytelling and demonstrating impact to impress
 interviewers.
- 9. Product Leadership: How Top Product Managers Launch Awesome Products and Build Successful Teams

By Richard Banfield, Martin Eriksson, and Nate Walkingshaw, this book explores leadership skills crucial for senior PM roles. It provides insights on building and managing product teams, which can be a key topic in advanced interviews. The content helps candidates prepare for leadership and strategy-focused questions.

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estimation questions, behavioral questions, case questions, product questions, technical questions, and the super important pitch.

cracking the pm interview: Cracking the PM Interview Gayle Laakmann McDowell, Jackie Bavaro, 2013-12-02 Cracking the PM Interview is a comprehensive book about landing a product management role in a startup or bigger tech company. Learn how the ambiguously-named PM (product manager / program manager) role varies across companies, what experience you need, how to make your existing experience translate, what a great PM resume and cover letter look like, and finally, how to master the PM interview questions (estimation questions, behavioral questions, case questions, product questions, technical questions, and the super important pitch).

cracking the pm interview: Cracking the PM Career Jackie Bavaro, Gayle Laakmann Mcdowell, 2021-01-26 Product management is a big role, and this a big book. From the authors of the best-selling Cracking the PM Interview comes the comprehensive guide to the skills, frameworks, and practices to become a great product manager. It will help you level-up your skills and career from your first product management role through product leadership. You'll learn how to:* Design high-quality products that delight users and solve people's needs.* Run and deliver your projects quickly, smoothly, and effectively.* Create product visions and strategies to set direction and optimize for long-term impact.* Lead people and influence without authority.* Manage people, develop great PMs, build great teams, and create great product organizations.* Manage your career so you can translate your efforts into the recognition you deserve. This book will teach you the reliable frameworks and best practices that improve your chances of shipping a successful product. The frameworks won't transform you into a great product manager overnight or guarantee that your products never fail, but they'll help you avoid the most common problems and give you the structure to start experimenting, reflecting, and improving. Topics include: * Getting Started: the product life cycle; the first 90 days* Product Skills: user research; A/B tests; problem solving frameworks; systems thinking; product discovery; design sprints; ethical product design; technical terms and concepts; product documentation (specs and PRDs)* Execution Skills: agile project management; minimum viable products (MVPs); incremental development; product launches; time management; overcoming obstacles* Strategic Skills: product vision; strategy; roadmaps; goals and OKRs* Leadership Skills: growth mindset; ownership mentality; influencing without authority; stakeholder management; collaboration; communication; inspiring a team; mentoring; working with designers, engineers, and executives* People Management Skills: becoming a people manager; being a member of the leadership team; reviewing work; holding people accountable; coaching and development; recruiting and interviewing; product processes; organizational structures* Careers: career ladders; career goals; partnering with your manager; picking the right team; negotiations; networking; handling bad situations; career options beyond PM

cracking the pm interview: Summary of Gayle Laakmann McDowell & Jackie Bavaro's Cracking the PM Interview Everest Media,, 2022-04-09T22:59:00Z Please note: This is a companion version & not the original book. Sample Book Insights: #1 A product manager is responsible for making sure that a team ships a great product. They are highly respected at most companies, but not more so than engineers. You must learn to lead your team without authority, influencing them with your vision and research. #2 The product life cycle is a general pattern of Research Plan, Design, Implement Test, and Release. The product manager will be responsible for Research Planning and Release, while the technical product manager will be responsible for Design and Implement Test. #3 The product manager begins planning and researching the next product or feature. The product manager is the expert on these topics, and should think deeply about the problems they are trying to solve and the goals of the features. #4 The product manager's role in product design varies between teams. Some have a detailed functional specification that is inspected, reviewed, and iterated on by developers, testers, and other PMs. Others have a more rapid design process, with minimal input from the PM.

cracking the pm interview: *PM Interview Workbook* Lewis Lin, 2016-08-04 NOTE: This is the OLDER 1st edition. The NEWER 2nd edition, re-titled as PM Interview Questions, is available here:

http://amzn.to/2crlN11 ---- Over 160 Real PM Interview Workbook from Top Tech Companies The world's expert in product management interviews, Lewis C. Lin, gives readers over 160 practice questions to gain product management (PM) proficiency and master the PM interview. The PM Interview Workbook is a resource you don't want to miss. It contains over 160 actual questions from top tech companies including: Google Facebook Amazon Uber Dropbox Microsoft Fully Solved Solutions The book contains fully solved solutions so readers can learn, improve and do their best at the PM interview. Here are some questions and sample answers you'll find in the book: Product Design How would you design an ATM for elderly people? Should Google build a Comcast-like TV cable service? Instagram currently supports 3 to 15 second videos. We're considering supporting videos of unlimited length. How would you modify the UX to accommodate this? Pricing How would you go about pricing UberX or any other new Uber product? Let's say Google created a teleporting device: which market segments would you go after? How would you price it? Metrics Imagine you are the Amazon Web Services (AWS) PM in Sydney. What are the top three metrics you'd look at? Facebook users have declined 20 percent week over week. Diagnose the problem. How would you fix the issue? The Perfect Complement to Cracking the PM Interview or Decode and Conquer Many of you enjoyed reading about the PM interview frameworks revealed in Cracking the PM Interview as well as Decode and Conquer, including the CIRCLES(tm), AARM(tm) and DIGS(tm) Methods. The PM Interview Workbook is the perfect complement to both books. With over 160 practice questions, you'll see what the best PM interview responses look and feel like.

cracking the pm interview: Cracking the Project Management Interview Jim Keogh, 2020-01-20 Cracking the Project Manager Interview is designed to help you land your ideal project management job. The book's unique two-part organization helps you through the job application process, the interviewing process, job training, and everything in between! In Part I you will learn the ins and outs of the interviewing process: how to get your application noticed, how to prepare for the interview, how to uncover hints in an interviewer's questions, and more. Part II is an extensive review of what you need to know in order to ensure success in your interview. This section includes an overview of fundamental of project management and techniques, providing a quick review for those about to go into an interview, and for those considering project management as a profession, it is a great resource to know what you will need to learn. The book provides practice interview questions and solutions, so readers can go into their interviews confidently. In addition to interview tips and tricks, readers will learn how to sell their value and determine if they fit within a specific organization. Project managers will be given an overview of the hiring process, a detailed walk-through of the various project manager careers available to them, and all the information necessary to identify and pursue their ideal career.

cracking the pm interview: Cracking the PM Interview Book 1 Jackie Laakmann, 2023-11-07 Introducing Mastering Product Management Interviews: Your Path to Success Are you ready to take your career in product management to the next level? Look no further! Our comprehensive guide, Mastering Product Management Interviews, is your ultimate roadmap to acing PM interviews and securing your dream job. Here's why you can't afford to miss this book: 1. Comprehensive Coverage: With 18 insightful chapters, we leave no stone unturned in preparing you for the challenging world of PM interviews. From understanding the landscape to future trends, we've got it all covered. 2. Expert Guidance: Benefit from the wisdom of seasoned product management professionals who have successfully navigated countless interviews. Gain valuable insights and tips directly from those who have been there and done that. 3. Decoding the PM Role: Chapter 2 unveils the secrets of the product manager's role, providing you with a clear understanding of what's expected and how to excel in this position. 4. Key Competencies: Chapter 3 explores the essential skills and competencies you need to be an exceptional PM, ensuring you are fully prepared for the demands of the job. 5. Interview Strategies: Chapters 4 through 11 break down the interview process step-by-step, covering behavioral interviews, technical rounds, design and product thinking evaluations, strategic thinking, case studies, communication, and cultural fit. 6. Post-Interview Guidance: Chapter 14 guides you through the crucial post-interview phase, offering

advice on handling follow-ups, negotiations, and successfully onboarding into your new role. 7. Common Mistakes: Chapter 16 highlights common pitfalls and provides invaluable tips on how to avoid them, ensuring you stand out in a competitive field. 8. Inclusivity: We emphasize diversity and inclusion in product management in Chapter 17, shedding light on the importance of diverse voices in the industry. 9. Future Trends: Stay ahead of the curve with Chapter 18, which explores the latest trends shaping the field of product management interviews. Don't miss out on this opportunity to master the art of product management interviews. Mastering Product Management Interviews is your definitive guide to securing the job you've always wanted. Start your journey to success today! Order now and take the first step toward acing your product management interviews!

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cracking the pm interview: Product Management Simplified Gurucharan Raghunathan, Lokesh Kannaiyan, 2022-01-06 More than 80% of the PMs are not having clarity on the right resources to become a PM • Nearly 50% of the PMs are taking more than 12 months to gain awareness of the different roles and responsibilities of a PM • Nearly 60% of the PMs are taking more than 6 months to learn the fundamental concepts of a PM This book is crafted with the step-by-step procedure, case studies and proven methods to get your product management basics right. This book also provides a structured approach to transition into product management from diverse disciplines such as engineering, project management, sales, marketing and customer support. Testimonials Product Management Simplified is a great starting guide for an aspiring Product Manager. Laid out in a very illustrative and easy to read manner, the book does a very good job of hand holding the reader through the various nuances and techniques of product management... - Raghu Ramanujam, Director of Product Management, Flipkart Experienced PMs can get benefitted by connecting all the dots by leveraging comprehensive coverage of Product Management fundamentals and relevant frameworks.. - Javed Beg, Director of Product Management, Oracle I highly recommend this book to anyone who is exploring product management as a career choice or anyone who wants to move to the next level in their PM journey... - Dinesh V, VP Product Management, OrangeScape ...Guru and Lokesh have laid out the steps to effective and successful Product Management through insightful data, lucid representation and witty presentation... - Arks Srinivas, President, Career Launcher Educate Ltd.

cracking the pm interview: Product Management Essentials You Always Wanted to Know Chintan Udeshi, Vibrant Publishers, 2025-08-05 In the fast-moving and technologically advancing world, companies need to continuously evolve to meet and exceed expectations of their customers. Companies need to bring the new products and offerings to the market to meet and exceed customer needs and solve the important problems for the customers and make their life easy. To ensure the product meets and exceeds the customer expectation and businesses remain competitive, the role of the product manager has become crucial in an organization as it involves deeply understanding the customer preferences and the industry in general and then, coming up with a strategy to solve the customer problems in a differentiated way to ensure it delights the customers. The product manager

role sits at an intersection of technology, marketing and sales and hence, product managers need to work cross-functionality across different departments to bring the products into the market. Product Management Essentials is a comprehensive and easily understandable guide for anyone who wants to learn about the product manager role, how to become a product manager for the first time and once you are in the PM role, how to succeed as a product manager in large organizations as well as startups. The book is useful for aspiring product managers or early career product managers who know nothing about the product management role but want to learn more about the role including goals and responsibilities, day in the life of the product manager. It also covers the cross-functional nature of the product manager role and how PMs work cross-functionally across different departments to bring products into the market. By reading the Product Management Essentials book, the reader will gain an understanding of the following topics: i. Product manager roles and responsibilities and day in the life of product manager ii. How to identify product opportunities and work cross-functionally across different departments to launch the product into the market. iii. Frameworks that are commonly used by the product managers to make the strategic decisions for the product as well as overall organization. iv. Product management specializations and how to become top 10% of product manager v. How to get into the product management role and cracking the PM interviews

cracking the pm interview: Machine Learning Interviews Susan Shu Chang, 2023-11-29 As tech products become more prevalent today, the demand for machine learning professionals continues to grow. But the responsibilities and skill sets required of ML professionals still vary drastically from company to company, making the interview process difficult to predict. In this guide, data science leader Susan Shu Chang shows you how to tackle the ML hiring process. Having served as principal data scientist in several companies, Chang has considerable experience as both ML interviewer and interviewee. She'll take you through the highly selective recruitment process by sharing hard-won lessons she learned along the way. You'll quickly understand how to successfully navigate your way through typical ML interviews. This guide shows you how to: Explore various machine learning roles, including ML engineer, applied scientist, data scientist, and other positions Assess your interests and skills before deciding which ML role(s) to pursue Evaluate your current skills and close any gaps that may prevent you from succeeding in the interview process Acquire the skill set necessary for each machine learning role Ace ML interview topics, including coding assessments, statistics and machine learning theory, and behavioral questions Prepare for interviews in statistics and machine learning theory by studying common interview questions

cracking the pm interview: The Startup Product Manager Manan Modi, 2023-07-14 This book serves to empower the next generation of product managers, business builders, and startup entrepreneurs. 99.9% of businesses are small businesses or startups. This book will give you the toolkit to succeed in building startups and early-stage ventures. The Startup Product Manager will teach you how to not only break into product management at a startup but also become the best startup operator you can be through step-by-step strategies. Manan Modi is a product builder, early-stage operator, investor, and writer. He has worked closely with CEOs and founders to solve high priority problems for customers, as well as lead efforts on revenue-generating products and strategic opportunities for companies. He has worked at startups backed by the top venture investors around the world. More importantly, he has been in your shoes. He comes from a non-traditional background and went a lot of through trial and error before landing in product management. He tried different fields such as marketing, finance, consulting, design, software engineering, government, and more -- he wants to help you break into product management, regardless of your background and where you are in your career. His strength is his ability to uniquely help you position your background to find the right Product Management role for you. This consistent experimentation with his career path has allowed him to become a startup product manager who has helped venture-backed startups succeed. He wants to help you ultimately succeed in building startups.

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PM job!PM interviews can seem daunting. You will be asked many questions and the answers are not necessarily obvious or intuitive. Don't let your best career opportunity slip through your fingers. Arm yourself with a proven strategy to get the interview, nail the questions, and secure a job offer! Need to learn a proven method to succeed in your project management interview? This comprehensive guide will ensure you can put your best foot forward in landing a product management role within a fast-paced startup or larger company. You'll understand what the PM roll (aka program manager, product manager, project manager) role often varies in different organizations and the specific experience you will need to succeed. You'll also learn a method to fit your existing experience to the PM role you are applying for, and understand what a truly excellent PM resume should look like. Finally, this guide will show you step-by-step how to approach the PM interview so that you can make your best pitch, nail the guestions, and get the job you've been dreaming of! Here is a preview of what you will learn in this guide: What is a product manager and what do they do? How does the role of a product manager vary between companies? Transitioning to the role of a product manager immediately following school Transitioning to the role of a product manager from a design background Transitioning to the role of a product manager from an engineering background Do I need technical experience to be a good product manager? What are some considerations that are specific to a good product manager resume? What are some considerations that are specific to a good product manager cover letter? What are some typical estimation questions I will be asked in a product manager interview and how should I answer these questions? What are some typical product questions I will be asked in a product manager interview and how should I answer these questions? The questions that you should have for them And Much More! Don't show up to your interview unprepared! The competition for good PM careers opportunities is stiff. You need a proven strategy to succeed at the interview. Learn how to successfully approach your PM interview when you grab this guide now!

cracking the pm interview: The Product Diploma Davis Treybig, Alan Ni, 2019-05-16 The complete guide on landing a job as an Associate Product Manager (APM). Two former Google APMs share everything they wish they knew when they were applying for product roles out of college. See a breakdown of what it's like to be a product manager and what a day in the life looks like. Learn how to prepare for APM roles while in college, from what classes to take to what extracurriculars to pursue. Finally, read about how to master the APM interview, from high level strategies to sample interview questions. In 2002, the product executive at Google and future Yahoo CEO Marissa Mayer made a big bet. It was the kind of big bet that Google has become known for, but this wasn't a bet on self-driving cars or a game-changing app. In fact, the bet wasn't about a product at all - it was about product managers. Back in the early 2000's product managers were in short supply, or at least the kind that Google was looking for. Google wanted product managers who were deeply technical; people who not only knew how to write code, but who fundamentally understood technology. They also wanted product managers who were hungry and could execute on the smallest details, but who could also think strategically. They weren't finding what they were looking for in the existing pool of product managers. So Mayer pitched a radical idea: what if Google hired entrepreneurial and talented computer science majors straight out of college and taught them to be product leaders? Google would create a small, close-knit community which could learn the role together as they rotated through different teams in the company. Those in the program would be transformed into the type of product leaders Google wanted - people who could speak in both business and technical terms and who could take products all the way from a high-level idea to a launch. The job would be called Associate Product Manager, or 'APM' for short. Fast-forward fifteen years and the Google APM program has become one of Mayer's most indelible contributions to the search giant. The first class of Google APMs was just 6 people, but today there are over 40 APMs in each class. Google APMs have gone on to become Google VPs, C-level execs of tech giants like Facebook and Asana, and founders of numerous successful startups such as Optimizely. Mayer's program was such a success that it has been adopted by almost every other tech giant as well as many successful startups. Today, companies like Facebook, Uber, Dropbox, Workday, and LinkedIn all hire product

managers out of college into "APM"-like programs. Although there are some subtle differences between each program - Facebook RPMs (rotational product managers) have 6-month rotations versus Google's year-long rotations, and Microsoft has hundreds of new grad product managers each year - they all have the same foundational goal of finding and developing the product leaders of tomorrow. Today, the product manager role has become one of the most coveted and prestigious jobs for ambitious college students, but it is also one of the most competitive and misunderstood. Perhaps you picked up this book because you heard about the product manager role, and want to understand more about what it is and whether it is right for you. Or, perhaps you heard about how rigorous and intimidating the application and interview processes can be, and you want to get a leg up. We faced those same questions and felt the same way, and that's why we decided to write this book. Before we became Google APMs we were frantically googling: "Should I be a software engineer or PM out of school?", "What do companies look for in new grad PMs?", "How do I prepare for the interviews", and "What does a PM do exactly?". At the time, we didn't find great answers and still there aren't many answers out there today. This book gives you the answers we were looking for; we've synthesized everything we learned through the job search, application, and interview process along with everything we've learned on the job. We discuss what it means to be a product manager and why you could be a good (or bad) fit for the role. We talk about what to do during college, across classes, extracurriculars, and internships, to develop the skills that will help you excel as a PM. Finally, we teach you how to land and then nail a product management interview. For each topic we cover, we've also asked our peers - new grad PMs from Google, Facebook, and more to reveal their secrets as well.

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